

# The International Training Program

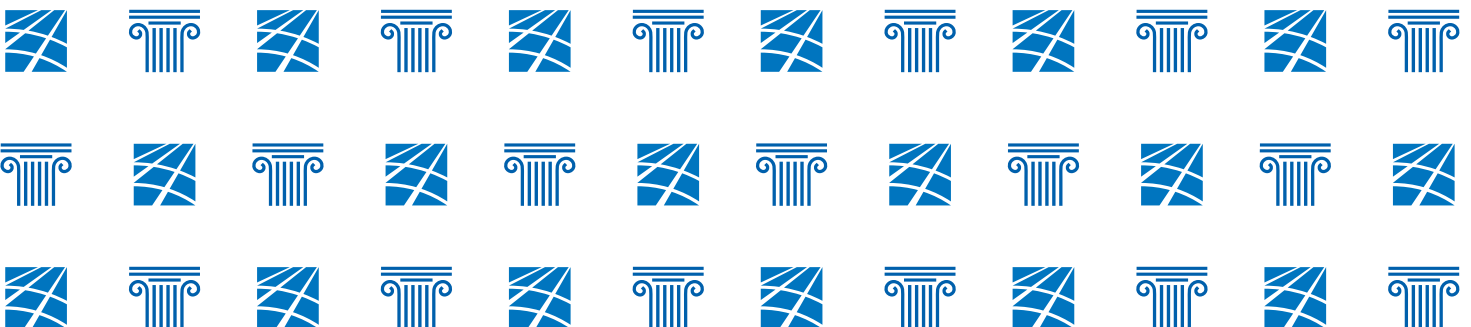
# What is the International Training Program - ITP?

The International Training Program – ITP – is a collaborative project of LUISS University and Terna Group aimed at training future country managers in specific countries, providing them with the highest standards in academic preparation.

The ITP combines academic education and company experience: interactive lectures and case discussion sessions are woven with project work and internships.

2018-2019 academic year, the selected countries are Brazil, Chile, Uruguay and Peru. Students chosen from the target countries will have the opportunity to:

- pursue their studies in the two-year Master's program in Management - ranked amongst the top 100 Master's programs by the Financial Times - at LUISS University - Rome,
- attend elective courses co-designed and co-delivered by LUISS and Terna, concerning sector-specific topics,
- work as interns during the program at Terna's branches in the target countries or other pre-approved geographical areas.



# About Terna

Terna is one of the main European **electricity transmission grid operators** (TSO-Transmission System Operator) managing the Italian high voltage transmission grid, one of the most modern and technologically advanced in Europe. Terna plays a central role in transforming the electricity market towards the use of eco-compatible sources, guaranteeing a secure and efficient supply to households and businesses.

**Terna's strategy falls within an international context increasingly focused on energy challenges in the fight against climate change.**

**Terna's aim is to enable energy transition in order to ensure the security of supply for an efficient market and a cleaner environment at the lowest possible cost.**

Terna owns the majority of the Italian high voltage and very high voltage electricity transmission grid, operating in a natural monopoly.

Terna's **public service mission** is to secure the transmission and dispatching of electricity throughout the country.

Listed on the Stock Exchange since 2004 and with approximately 70% floating shares, **Terna focuses on efficiency, profitability and performance**, as demonstrated by the results achieved.

With consolidated expertise gained in the management of the Italian grid, **the company has invested in market activities with innovative solutions** for the energy market and **international projects**.

Terna Group extends its services and its developing business opportunities **abroad**, working in collaboration with consolidated global energy operators, using its knowledge and skills to improve their electricity infrastructure, **safely and efficiently with a sustainable approach**.

In the electricity sector, Terna supports **continual growth in renewable sources**, and progressive evolution in larger generation plants. The development of the grid is crucial in moving towards new ways of producing and consuming, meeting the needs of lifestyles that continue to evolve over time.

The people who work with us are trained, skilled, result-orientated and open to innovation.

We focus on:

- operating excellence, creating value for stakeholders, optimizing results through continuous improvement of processes and service quality,
- entrepreneurship, seizing opportunities, promoting company strategies and turning ideas into actions,
- the ability to be innovative, forecasting trends and being flexible, with a positive attitude to introduce changes to company processes and activities.

# About LUISS

Ranked #1 in Italy by il Sole24Ore in 2017, LUISS University provides a diverse learning environment that weaves academic rigor with practical relevance. Each program combines a distinctive set of disciplines and adopts a truly innovative teaching approach to enable you to develop your skills and career path.

You will be exposed to lectures and seminars of world-renowned faculty to develop an interdisciplinary approach; you will engage with corporate leaders and professionals to learn how to solve real world problems; you will study and work with high-flying students to tackle business and societal challenges.

LUISS University is the perfect place to kick-start your international careers in entrepreneurship, business, finance, and international organizations.

# Who are we looking for?

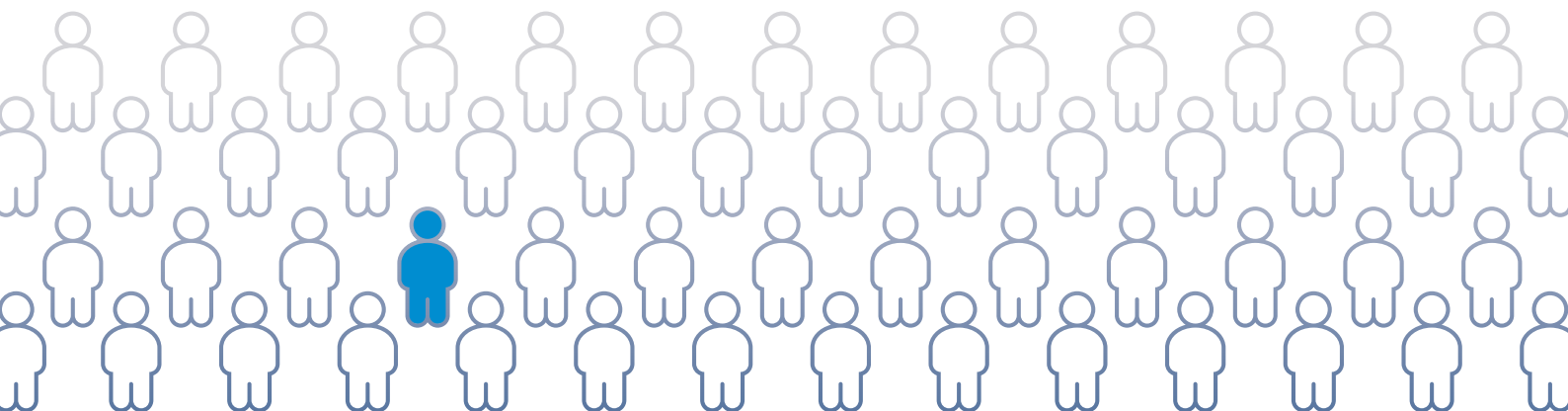
The energy sector is transforming and Terna Group is taking a leading role in steering change, promoting and guiding energy transformation in Italy and abroad. Accordingly, Terna is looking for brilliant **Engineering/Economics/Law students** who have already earned a bachelor's degree (or students who are going to graduate by July 2018) with an **international background and a strong passion for Energy** to join the Group as leaders in the development of the electricity grid of the future.

For our **International Training Program**, we are looking for **skilled, results-oriented students who are open to innovation** and keen on new challenges, who are ready to drive change within an evolving energy scenario.

We offer the opportunity to enrich your experiences and improve your skills in an extremely challenging environment, sharing your ideas with our managers and professionals to be a part of the transformation that is shaping the energy market.

**The Energy we transmit is the same as the Energy that we look for in our People.** Terna can rely on almost 4,000 expert colleagues pooling their skills and know-how, achieving challenging objectives. **Training is a corporate value**, our preferred tool for developing human resources in line with our mission, strategies and business objectives.

Terna offers an environment that rewards merit and performance, allowing professionals to enhance their skills in various fields and develop Business Focus, Social Awareness, Responsibility and Resilience.



# Frequently Asked Questions

## HOW TO APPLY?

Visit [programs.luiss.it/the-international-training-program-ntp/](http://programs.luiss.it/the-international-training-program-ntp/) and fill in the application form [programs.luiss.it/how-to-apply/](http://programs.luiss.it/how-to-apply/)

## WHEN TO APPLY?

The ITP application deadline is **May, 31, 2018**

## WHAT DO WE OFFER?

Selected students will receive full scholarship covering tuition fees, living and lodging expenses.

## CAREER OPPORTUNITIES

Upon successful completion of the Master's degree program, students will be hired by Terna branches with the opportunity to work in their home countries.

## CONTACT POINT

For further information, write to: [internationalprograms@luiss.it](mailto:internationalprograms@luiss.it) or [ammissione@luiss.it](mailto:ammissione@luiss.it)

APPLY NOW  
AND DON'T  
MISS THE  
OPPORTUNITY  
TO JOIN THIS  
UNIQUE  
EXPERIENCE  
IN ITALY AND  
OBTAIN A  
TOP RANKED  
MASTER'S  
DEGREE IN  
MANAGEMENT!



**International Training Program - ITP**

**LUISS University** [www.luiss.it](http://www.luiss.it)

**Terna Group** [www.terna.it](http://www.terna.it)